



Vol 6 • 1

Jan 2010



## Happy New Year

As we wind down the year, we want to say a heartfelt thank-you for your business and support this past year. The crops are large and our countryside has been richly blessed. But we also know what a tremendous challenge it has been this year, from planting all the way through this long harvest.

As we head into winter, we want you to know how much your patience was appreciated this fall. We know the lines were long, at times, as grain was being dumped. The transition from drying so many soybeans to the large amount of high-moisture corn was unprecedented. We are very grateful for your understanding.

Looking ahead, all signs point to what will probably be another extremely compressed spring. How can we best get through this together? Start developing your farm plan now and touch base with your location or agronomist. That will be invaluable for planning out the services and inputs you'll need this spring.

Again, thank you for selecting Watertown Co-op as your source for the inputs and services on your farming and ranching operation. We can't wait to partner up with you in 2010. ●

*... from the staff of Watertown Co-op*



### **Out in the community**

**We experienced another wonderful growing season working with students from Lake Area Technical Institute. They provide some of the machinery and help with our test plots. We, in turn, provide a lot of hands-on agronomy education. Several days are spent in the field, where students can view firsthand the effects of planting populations, seed treatments, seed technologies, and traits, along with the latest trends and management options available for today's growers. It's a win-win situation for students—and for your cooperative. ●**



[www.watertowncoop.com](http://www.watertowncoop.com)

# Seed Notes

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As you review our test plot results, note that the corn and soybeans were harvested on the same day.

early frost. We do have a great offering of proven 88- to 91-day maturities that will work well in combination with later-day hybrids.

We will have Genuity™ SmartStax™ hybrids available from CROPLAN® and DEKALB. Their reduced refuge requirements are because they provide multiple modes-of-action as protection. We can look forward to the convenience of refuge-in-the-bag for the 2011 growing season. For more details on availability and the hybrids that will work best for you, contact your sales agronomist.

This is another year where early seed orders will ensure you receive your first choice of hybrids and varieties. Seed quality could become an issue for later seed orders. The best investment of your time and money is to complete your corn and soybean order as soon as possible. ●

So our high-moisture corn obviously had lower test weights. Our corn-on-corn results show the effects of how this system requires proper tillage management for optimizing performance.

Just like last year, our workhorse hybrids again performed well. While there will be an inclination to move to shorter-day hybrids because of another challenging growing season, we urge growers not to give up on 98- to 100-day maturities. We recommend planting several maturities to maximize your harvest time while reducing risk from

## AVAILABLE IN WATERTOWN:

**Asgrow® 1403:** 1.4 RM; A proven yield leader. Consistently strong performance in offensive environments.

**Asgrow 1703:** 1.7 RM; In the past two years, has proven to be good yielder. Has strong defensive package.

**Croplan® 1400:** 1.4 RM; Highly recommended for defensive or tougher ground. Has strong yield statement on non-racehorse soil conditions.

**NK® S09-N6:** 0.9 RM; Looking for a solid harvest-me-first bulk bean? This is it. Without sacrificing loads of yield, this is a go-anywhere, defensive variety.

## AVAILABLE IN WEBSTER:

**Asgrow 1102:** 1.1 RM; Very solid, consistent performer.

**Asgrow 0803:** 0.8 RM; Solid variety that's found a performance niche in the conditions of this marketplace.

## OTHER SOYBEAN SOLUTIONS:

Customers can easily access the bulk supply we have in Watertown, too. For growers that want an earlier, defensive soybean choice, the CROPLAN® 0900 and 1100 precision blends are another solution. CROPLAN is the only company that provides this unique strategy of combining blends of offensive and defensive-type soybeans into one unit for handling variable soil types and pests. Finally, we will have a limited supply of RR2Y soybeans from ASGROW and CROPLAN. Contact your sales agronomist for varieties and placement strategies. ●



We've upgraded our bulk facility in Watertown. This allows us to source more beans earlier, ensuring your supply of high-quality soybean seed.

BULK SOYBEANS

2

# Test Plot Results: ALSO AVAILABLE ONLINE AT [WATERTOWNCOOP.COM](http://WATERTOWNCOOP.COM)

## Corn on Soybeans PLANTED: 5/7/2009 • POPULATION 30,000 • ROW WIDTH: 30 • TILLAGE: CONVENTIONAL

| BRAND         | HYBRID       | SEED TREATMENT | #S OF GRAIN        | % GRAIN MOISTURE | YIELD | RANK | TEST WEIGHT | GROSS INCOME | RANK |
|---------------|--------------|----------------|--------------------|------------------|-------|------|-------------|--------------|------|
| CPLN          | 5338 VT3     | CZ             | 1512               | 38.6             | 162.8 | 19   | 52.5        | \$ 377.58    | 22   |
| DKC           | 52-59        | P250           | 1556               | 34.7             | 178.1 | 6    | 49.0        | \$ 447.99    | 13   |
| CPLN          | 4421 VT3     | CZ             | 1640               | 33.5             | 186.5 | 1    | 50.5        | \$ 480.36    | 5    |
| DKC           | 51-13        | P250           | 1572               | 32.7             | 181.0 | 5    | 50.0        | \$ 473.22    | 7    |
| CPLN          | 421 VT3      | CZ             | 1508               | 31.6             | 176.4 | 8    | 50.0        | \$ 471.08    | 8    |
| DKC           | 50-66        | P250           | 1476               | 31.1             | 174.0 | 12   | 49.5        | \$ 468.80    | 9    |
| DKC           | 50-44        | P250           | 1570               | 35.1             | 174.3 | 10   | 49.0        | \$ 434.85    | 15   |
| DKC           | 50-35        | P250           | 1558               | 31.6             | 182.3 | 2    | 50.0        | \$ 486.70    | 3    |
| NK            | N40T 3000 GT | CZ             | 1490               | 34.5             | 166.9 | 17   | 49.0        | \$ 421.51    | 18   |
| DKC           | 48-37        | P250           | 1484               | 31.5             | 173.9 | 13   | 48.5        | \$ 465.13    | 11   |
| NK            | 39Z 3000 GT  | CZ             | 1388               | 33.8             | 157.2 | 22   | 48.0        | \$ 402.36    | 20   |
| Pioneer 37Y14 |              | CZ             | 1494               | 37.4             | 160.0 | 20   | 49.0        | \$ 380.74    | 21   |
| NK            | N37D 3000GT  | CZ             | 1376               | 35.4             | 152.0 | 23   | 49.0        | \$ 377.07    | 23   |
| Pioneer 38A57 |              | CZ             | 1400               | 33.8             | 158.5 | 21   | 49.0        | \$ 405.83    | 19   |
| CPLN          | 3724 VT3     | CZ             | did not get weight |                  |       |      |             |              |      |
| DKC           | 46-60        | P250           | 1470               | 34.0             | 166.0 | 18   | 49.0        | \$ 423.18    | 17   |
| CPLN          | 3624 VT3     | CZ             | 1140               | 32.6             | 131.4 | 24   | 49.0        | \$ 344.34    | 24   |
| CPLN          | 3456 VT3     | CZ             | 1550               | 34.9             | 172.6 | 15   | 49.0        | \$ 432.36    | 16   |
| CPLN          | 3364 VT3     | CZ             | 1470               | 30.2             | 175.5 | 9    | 50.0        | \$ 480.89    | 4    |
| DKC           | 43-27        | P250           | 1540               | 32.4             | 178.1 | 7    | 50.0        | \$ 468.32    | 10   |
| DKC           | 42-72        | P250           | 1540               | 34.3             | 173.1 | 14   | 47.5        | \$ 438.72    | 14   |
| CPLN          | 3114 VT3     | CZ             | 1440               | 30.0             | 172.4 | 16   | 50.5        | \$ 474.15    | 6    |
| NK            | N27W 3000GT  | CZ             | 1530               | 33.5             | 174.0 | 11   | 49.5        | \$ 448.14    | 12   |
| DKC           | 40-20        | P250           | 1530               | 30.5             | 181.9 | 3    | 50.0        | \$ 495.64    | 2    |
| CPLN 2924     | VT3          | CZ             | 1520               | 30.1             | 181.7 | 4    | 50.0        | \$ 498.87    | 1    |

Assuming selling price of \$3.50 per bushel and drying charge per moisture point of \$0.05.

## Soybeans PLANTED: 5/7/2009 • POPULATION: 170,000 • HARVESTED: 11/4/2009 • PREVIOUS CROP: CORN • TILLAGE: CONVENTIONAL

| BRAND   | VARIETY  | #S OF GRAIN | % GRAIN MOISTURE | YIELD | RANK | TW   | GROSS INCOME | RANK |
|---------|----------|-------------|------------------|-------|------|------|--------------|------|
| DKB     | 2252     | 352         | 15.9             | 47.5  | 11   | 57.0 | \$ 439.67    | 11   |
| AG      | 2108     | 380         | 15.8             | 51.3  | 2    | 56.0 | \$ 475.47    | 2    |
| CPLN    | RT 2000  | 360         | 16.4             | 48.3  | 8    | 50.0 | \$ 445.78    | 8    |
| CPLN    | RC 1820  | 344         | 15.1             | 46.9  | 12   | 53.0 | \$ 435.64    | 12   |
| AG      | 1703     | 360         | 15.0             | 49.1  | 6    | 54.0 | \$ 456.69    | 6    |
| NK      | S17RS    | 338         | 15.1             | 46.1  | 17   | 55.0 | \$ 428.04    | 18   |
| Pioneer | 91Y70    | 372         | 15.1             | 50.7  | 3    | 53.0 | \$ 471.10    | 4    |
| AG      | 1702     | 350         | 14.9             | 47.8  | 10   | 55.0 | \$ 444.76    | 10   |
| AG      | 1506     | 364         | 14.7             | 49.8  | 5    | 55.0 | \$ 464.14    | 5    |
| NK      | S15R2    | 336         | 14.6             | 46.0  | 18   | 54.0 | \$ 429.17    | 17   |
| Pioneer | 91M51    | 340         | 14.6             | 46.6  | 13   | 55.0 | \$ 434.28    | 13   |
| AG      | 1403     | 380         | 14.5             | 52.1  | 1    | 56.0 | \$ 486.20    | 1    |
| CPLN    | 1400     | 330         | 14.7             | 45.2  | 19   | 55.0 | \$ 420.78    | 19   |
| NK      | S13A4    | 370         | 14.7             | 50.6  | 4    | 55.0 | \$ 471.79    | 3    |
| NK      | S12T8    | 360         | 15.0             | 49.1  | 6    | 58.0 | \$ 456.69    | 6    |
| AG      | 1102     | 340         | 14.9             | 46.4  | 14   | 56.0 | \$ 432.06    | 14   |
| CPLN    | RC1100   | 330         | 14.9             | 45.1  | 20   | 56.0 | \$ 419.35    | 20   |
| CPLN    | RT1077   | 350         | 14.8             | 47.9  | 9    | 55.0 | \$ 445.52    | 9    |
| CPLN    | RT0995   | 340         | 14.9             | 46.4  | 14   | 56.0 | \$ 432.06    | 14   |
| NK      | S09N6    | 340         | 15.1             | 46.3  | 16   | 57.0 | \$ 430.58    | 16   |
| AG      | 808      | 320         | 15.3             | 43.5  | 22   | 56.0 | \$ 403.86    | 22   |
| AG      | 803      | 290         | 15.0             | 39.6  | 24   | 56.0 | \$ 367.89    | 24   |
| NK      | S08A2    | 320         | 15.0             | 43.6  | 21   | 56.0 | \$ 405.94    | 21   |
| CPLN    | 1696 RR2 | 636         | 16.8             | 42.5  | 23   | 57.0 | \$ 391.04    | 23   |

Assuming selling price of \$9.40 per bushel and drying charge per moisture point of \$0.05.



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**Watertown Co-op**  
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|                       |                     |
|-----------------------|---------------------|
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|                       | <b>888-882-3039</b> |
| <b>Agronomy</b>       | <b>605-886-8333</b> |
| <b>Feed</b>           | <b>605-886-4406</b> |
| <b>Grain</b>          | <b>605-886-5565</b> |
| <b>Seed</b>           | <b>605-886-0054</b> |
| <b>Webster Branch</b> | <b>605-345-3366</b> |
| <b>Henry Branch</b>   | <b>605-532-5812</b> |



*Mission Statement: To profitably enhance the success of our patrons.*

## Feed Department News

By Jon Hegge *Feed Department Manager • jon.wce@midconetwork.com*

With the challenges we've had during our crop year, it's great that our cattle producers are able to utilize cornstalks this year. One of the best ways for managing crop residue is with RangeLand™ Tubs. The low-moisture cooked molasses technology helps eliminate overconsumption. Their readily-available energy stimulates the rumen, helping extract even more energy from forages. Our 30-13 tubs provide economical protein, energy, vitamins, and trace mineral supplies. Their high-quality bypass proteins can optimize herd performance.

Are you feeding co-products? Distillers grains are relatively high in phosphorus. We recommend

RangeLand 8 Mineral for completing the macro mineral, trace mineral, and vitamin needs of your beef cows. Its lower phosphorus levels will complement the phosphorus already present in your distillers' ration. For rations not developed with distillers, RangeLand 12 Mineral will meet your needs. It has a higher phosphorus level, a nutrient necessary in correct amounts for fetal development and reproduction. Both products are also available with Aureomycin.

We are approaching the time of year when good nutrition is critical for efficient reproduction. Our feed department has the products and expertise for meeting the precise nutrient needs of your cow herd. Give us a call for help in managing and developing rations that will fit the specific needs of your operation. ●



## Service Strategies

Our fall tillage operations were very successful. With the difficulty of the season, an increasing number of growers are seeing the value of this service. It relieves some of their extremely busy workload, while providing precision tillage through chisel or strip till management. We continue to be committed to providing our customers these kinds of alternative services that can help maximize time, fertilizer, fuel, and moisture. What else could we help you with? Our customers are always our best source of inspiration for service suggestions. Please give us a call if you have an idea for a service that could help us better serve you, our customers. ●